

Configuration and Quotation Table

(配置及报价)

Bus Model (客车型号) :	SYC6105BEV/K10E	Offer Date(报价日期) :	
FOB port(FOB口岸):		Delivery Date (交付周期) :	
(Power Attribute / Vehicle Type) 动力属性/车辆类型:	Pure electric version / City Bus 纯电版/城市客车	Left/right Rudder (左/右舵) :	Left 左
EXW (CNY) (FOB 报价) :		Offer Validity 报价有效期:	

Vehicle image display 车辆图片展示



Vehicle Configuration Specification 车辆配置规范

1. Basic parameters 基本参数			
Structure size (mm) 外廓尺寸	10480×2500, 2540×3360, 3320		
Standard Seat capacity 座位数 (座)	19-31		
Wheelbase (mm) 轴距	5800		
Front / rear wheel distance (mm) 前/后轮距	2060, 2085, 2125/1860, 1880, 1900		
Front / rear suspension (mm) 前/后悬	2245/2435		
Climbing ability(%)爬坡度			
Preparation quality (kg) 整备质量			
Max G.V.W(kg)额定最大总质量	18000		
Max speed(km/h)最高车速	69		
Luggage compartment capacity (m ³)行李舱容积	N/A		
2. Vehicle chassis configuration and main parameters 车辆底盘配置及主要参数			
Seq.	Item (项目)	Standard) (标准配置)	Optional (可选配置)
1	Motor brand 电机品牌	Permanent magnet synchronous motor 永磁同步电机	
2	Rated&Peak Power (kw) 额定&峰值功率 (kw)	100/200	
3	Power battery brand&maximum capacity (Kwh) 动力电池品牌&最大容量(Kwh)	CATL Lithium Iron Phosphate Battery& 255.02kWh, BC5 宁德时代磷酸铁锂电池&255.02kWh, BC5	
4	Front/rear axle brand&load (T) 前/后桥品牌&载荷 (T)	7& 11	
5	Braking type (e.g. front disc and rear drum) 制动型式 (如: 前盘后鼓)	Front and rear disc 前后盘式	
6	Suspension type (e.g. airbag suspension) 悬架类型 (如: 气囊悬架)	Air suspension, front 2 and rear 4 空气悬架, 前2后4气囊	
7	Steering 转向系统	Integrated hydraulic power steering gear 整体式液压动力转向器	
8	Wheel hub material 轮毂 (轮圈) 材质	Steel 钢质	
9	Wheel end maintenance free 轮端免维护	8 year maintenance free 8 年免维护	

10	Tire Size 轮胎规格	11R22.5 或 275/70R22.5	
11	spare wheel 备胎	Yes 有	
Other customized configurations 其他定制化配置			
3. Vehicle configuration and main parameters 车身配置及主要参数			
1	Vehicle structure (e.g. fully loaded, non loaded) 车身结构 (如: 全承载、非承载)	Monocoque 承载式	
2	Step form for boarding 上车踏步形式	Low floor, first step 低地板, 一级踏步	
3	Driver's door 司机门	N/A	
4	Surrounded by drivers 司机包围	Aluminum alloy full surround 铝合金全包围	
5	Passenger doors (such as front door, middle door) 乘客门 (如: 前门、中门)	Pneumatic, aluminum alloy, front double and rear double internal swing 气动式、铝合金、前双后双内摆	
6	Emergency door 应急门	N/A	
7	Warehouse door material 仓门材质	Al die-casting frame 铝制	
8	driver seat 司机座椅	Adjustable airbag 可调节气囊	
9	Number and material of passenger seats 乘客座椅数&材质	injection molded smooth surface 注塑光面	
10	Luggage rack (e.g. single-sided, double-sided) 行李架 (如: 单边、双边)	N/A	
11	Air conditioning (such as built-in air conditioning, overhead air conditioning) 空调 (如内置空调、顶置空调)	Overhead air conditioning 顶置空调	
12	warm wind 暖风	Yes 有	
13	Air duct (such as aluminum alloy panoramic air duct) 风道 (如: 铝合金全景风道)	Foam duct 发泡风道	铝合金风道
14	rearview mirror 后视镜	Yes 有	
15	Defroster 除霜器	Yes 有	

16	Windscreen 前挡风玻璃	LAMINATED GLASS 夹胶玻璃	
17	Rear windshield 后挡风玻璃	tempering glass 钢化玻璃	
18	Side window opening form&glass color 侧窗开启形式&玻璃颜色	Embedded push-pull, F green glass 内嵌推拉, F 绿玻	
19	Driving recorder (with satellite positioning) 行驶记录仪 (带卫星定位)	Yes 有	
20	Video surveillance system (monitor+5-channel video) 录像监控系统 (显示器+5 路视频)	Yes 有	
21	Car body paint&pattern 车身油漆&图案	Polyurethane ordinary paint&executed according to customer requirements 聚氨酯普通油漆&按照客户要求执行	
22	Fixed 19 inch car TV (front of the car) 固定式 19 寸车载 TV (车前部)	N/A	
23	Charging interface and quantity 充电接口&数量	Yes 有	
Other customized configurations 其他定制化配置			

4. Other personalized requirements 其他个性化要求

特别说明: Special note:	<p>1、When "N/A" is listed in the parameter table, it indicates that the parameter item is not applicable to the configuration of this vehicle model; 参数表中为“N/A”时表示该参数项目不适用本车型配置;</p> <p>2、The configuration items not specified in this configuration table shall be executed according to our standard brand and parameters! 本配置表中未约定的配置项目以我司标配品牌和参数执行!</p> <p>3、This configuration table is not used as a basis for the contract, and the final configuration shall be subject to the configuration agreed upon in the contract between the buyer and the seller! 本配置表不作为合同依据, 最终配置以买卖双方合同约定配置为准执行!</p>
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Overseas vehicle warranty and after-sales policy 海外车辆质保及售后政策

1. Vehicle Quality Assurance Policy 车辆质保政策			
1	Overseas warranty 海外质保		

2	Domestic warranty 国内质保	/	
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2. After Sales Service Policy 售后服务政策

1	Station building service at vehicle operation site 车辆运营地建站服务		
2	The manufacturer provides accessories and the customer repairs them themselves 生产工厂提供配件，客户自行维修		

3. Payment terms 付款条件

1	Payment Method (付款方式)	TT Payment (TT 电汇)	
2	Advance payment (预付款)	30% down payment would be paid by T/T (30%的首付款将通过电汇方式支付)	
3	Balance payment method (余款支付方式)	the balance would be paid by T/T before delivery (余款在发货前通过 T/T 付清)	

Special notification 特别告知:

1、Above offer is based on our standard execution. Attached bus picture is for reference only, and the technical data may be changed without prior notice.

以上报价依据我方执行标准，所附图片仅供参考，技术参数可能被改变，恕不另行通知。

2、This quotation does not include product certification fees. The final configuration and price will be subject to the contract signed by both parties. Our company reserves the right to final explanation.

本报价不含产品认证费用，最终的配置和价格将依据客我双方签订的合约为准，本公司保留最终解释权。