

Configuration and Quotation Table

(配置及报价)

Bus Model (客车型号) :	SYC6120D/L12D	Offer Date(报价日期) :	
FOB port(FOB口岸):		Delivery Date (交付周期) :	45 天
(Power Attribute / Vehicle Type) 动力属性/车辆类型:	Fuel version / Road 燃油版/公路车	Left/right Rudder (左/右 舵) :	Left 左
EXW (CNY) (FOB 报价) :		Offer Validity 报价有效期:	30 天 30D

一、Vehicle image display 车辆图片展示



二、Vehicle Configuration Specification (车辆配置规范)

1.Basic parameters 基本参数			
Structure size (mm) 外廓尺寸		11980×2490×3580	
Standard Seat capacity (座) 座位数		45	
Wheelbase (mm) 轴距		6000	
Front / rear wheel distance (mm) 前/后轮距		2084/1866	
Front / rear suspension (mm) 前/后悬		2630/3350	
Climbing ability(%)爬坡度		35.4	
Preparation quality (kg) 整备质量		11555	
Max G.V.W(kg)额定最大总质量		19500	
Max speed(km/h)最高车速		>100	
fuel tank capacity (L) 油箱容积		450	
Gas supply bottle volume 供气瓶容积 (L) & 数量(支)		N/A	
Kofferraumvolumen 行李舱容积 (m ³)		8.5	
2.Vehicle chassis configuration and main parameters 车辆底盘配置及主要参数			
Seq.	Item (项目)	Standard (标准配置)	Optional (可选配置)
1	emission standard 排放标准	National III III	
2	Activate brand&Installation position 发动机品牌&安装位置	Cummins&postposition 东风康明斯&后置	
3	Rated&Peak Power (kw) 额定&峰值功率 (kw)	228&	
4	Torque 扭矩 (Nm/rpm)	1200(Nm/rpm)	
5	Front/rear axle brand&load (T) 前/后桥品牌&载荷 (T)	Dongfeng Dena&6.5T/13T 东风德纳&6.5T/13T	
6	Braking type (e.g. front disc and rear drum) 制动型式 (如: 前盘后鼓)	Front plate and back drum 前盘后鼓	
7	Suspension type (e.g. airbag suspension) 悬架类型 (如: 气囊悬架)	Airbag suspension 气囊悬架	
8	Steering 转向系统	hydraulic power steering 液压动力转向	
9	Wheel hub material 轮毂 (轮圈) 材质	Aluminum alloy wheels 铝合金轮辋	
10	Wheel end maintenance free	NO	

	轮端免维护	无	
11	Tire Size 轮胎规格	295 /80R22.5	
12	spare wheel 备胎	YES 有	
Other customized configurations 其他定制化配置			
3.Vehicle configuration and main parameters 车身配置及主要参数			
1	Vehicle structure (e.g. fully loaded, non loaded) 车身结构 (如: 全承载、非承载)	Fully load-bearing, recessed floor 全承载式, 凹地板	
2	Step form for boarding 上车踏步形式	N/A	
3	Driver's door 司机门	N/A	
4	Surrounded by drivers 司机包围	N/A	
5	Passenger doors (such as front door, middle door) 乘客门 (如: 前门、中门)	Pneumatic external swing aluminum alloy door 气动外摆铝合金门	
6	Emergency door 应急门	N/A	
7	Opening method and material of luggage compartment door 行李舱门打开方式&材质	Manual translation&aluminum alloy 手动平移&铝合金	
8	driver seat 司机座椅	Six way adjustable, air cushion shock absorption, three-point seat belt, unfastened seat belt alarm function 六向可调、气垫减震、三点式安全带、未系安全带报警功能	
9	Number and material of passenger seats 乘客座椅数&材质	44+1&imitation leather with sponge 44+1&仿皮加海绵	
10	Luggage rack (e.g. single-sided, double-sided) 行李架 (如: 单边、双边)	Bilateral open luggage rack 双边敞开式行李架	
11	Air conditioning (such as built-in air conditioning, overhead air conditioning) 空调 (如内置空调、顶置空调)	Overhead air conditioning 顶置空调	
12	warm wind 暖风	Yes 无	
13	Air duct (such as aluminum alloy panoramic air duct)	Open air duct luggage rack with ambient light, reading light, speaker,	

	风道（如：铝合金全景风道）	and seat number plate 敞开式风道行李架带氛围灯、阅读灯、 扬声器、座位号牌	
14	rearview mirror 后视镜	Electric regulation, electric heating 电动调节，电加热	
15	Defroster 除霜器	Yes 有	
16	Windscreen 前挡风玻璃	Double windshield laminated glass 双风挡夹胶玻璃	
17	Rear windshield 后挡风玻璃	Single layer tempered steel 单层钢化	
18	Side window opening form&glass color 侧窗开启形式&玻璃颜色	Double windshield laminated glass sliding driver's window+sliding rear rear window+closed side window&light gray 推拉司机窗+推拉后尾窗+封闭侧窗&浅 灰	
19	Driving recorder 行驶记录仪（带卫星定位）	NO 无	
20	6-channel video surveillance system (monitor+5-channel video+reversing radar)录像监控系统 （显示器+5路视频+倒车雷达）	7-inch LCD screen+(reverse monitoring+four screens inside the car)+reverse radar 7-寸液晶屏+（倒车监控+车内四画面）+ 倒车雷达	
21	Car body paint&pattern 车身油漆&图案	Execute according to customer requirements 按照客户要求执行	
22	Fixed 19 inch car TV (Front and middle of the car) 固定式 19 寸车载 TV（车前、中部）	Front 19 inch fixed LCD color display, middle 19 inch LCD color display (electrically foldable) 前部 19 寸固定液晶彩显，中部 19 寸液 晶彩显（电动折叠）	
23	charging ports&quantity 充电接口&数量	N/A	
Other customized configurations 其他定制化配置			
4.Other personalized requirements 其他个性化要求			
特别说明： Special note:	1、When "N/A" is listed in the parameter table, it indicates that the parameter item is not applicable to the configuration of this vehicle model; 参数表中为“N/A”时表示该参数项目不适用本车型配置；		

2、The configuration items not specified in this configuration table shall be executed according to our standard brand and parameters!
 本配置表中未约定的配置项目以我司标配品牌和参数执行!

3、This configuration table is not used as a basis for the contract, and the final configuration shall be subject to the configuration agreed upon in the contract between the buyer and the seller!
 本配置表不作为合同依据，最终配置以买卖双方合同约定配置为准执行!

二、海外车辆质保及售后政策

1. Vehicle Quality Assurance Policy 车辆质保政策

1	Overseas warranty 海外质保		
2	Domestic warranty 国内质保		

2. After Sales Service Policy 售后服务政策

1	Station building service at vehicle operation site 车辆运营地建站服务		
2	The manufacturer provides accessories and the customer repairs them themselves 生产工厂提供配件，客户自行维修		

3. Payment terms 付款条件

1	Payment Method (付款方式)	TT Payment (TT 电汇)	
2	Advance payment (预付款)	30% down payment would be paid by T/T (30%的首付款将通过电汇方式支付)	
3	Balance payment method (余款支付方式)	the balance would be paid by T/T before delivery (余款在发货前通过 T/T 付清)	

Special notification 特别告知:

1、Above offer is based on our standard execution. Attached bus picture is for reference only, and the technical data may be changed without prior notice.

以上报价依据我方执行标准，所附图片仅供参考，技术参数可能被改变，恕不另行通知。

2、This quotation does not include product certification fees. The final configuration and price will be subject to the contract signed by both parties. Our company reserves the right to final explanation.

本报价不含产品认证费用，最终的配置和价格将依据客我双方签订的合约为准，本公司保留最终解释权。