

# Configuration and Quotation Table

(配置及报价)

Bus Model (客车型号) :	SYC6720BEV/L7E	Offer Date (报价日期) :	
FOB port(FOB口岸):		Delivery Date (交付周期) :	
(Power Attribute / Vehicle Type) 动力属性/车辆类型:	hydrogen fuel/road 氢燃料/公路车	Left/right Rudder (左/右舵) :	Left 左
EXW (CNY) (FOB 报价) :		Offer Validity 报价有效期:	30 天 30D

## Vehicle image display 车辆图片展示



## Vehicle Configuration Specification (车辆配置规范)

1. Basic parameters 基本参数	
Structure size (mm) 外廓尺寸	7235x2240x2850
Motor arrangement and driving form 电机布置及驱动形式	Rear mounted rear drive 后置后驱
Standard Seat capacity (人) 座位数	10-19
Wheelbase (mm) 轴距	3935
Front / rear wheel distance (mm) 前/后轮距	1880,1900/1570,1595
Front / rear suspension (mm) 前/后悬	1160/2140
Approach / departure angle (°) 接近/离去角	19/11
Climbing ability(%)爬坡度	≥20
Preparation quality (kg) 整备质量	6100, 5830, 5600
Max G.V.W(kg)额定最大总质量	7600
Max speed(km/h)最高车速	94
Kofferraumvolumen (m <sup>3</sup> ) 行李舱容积	-
Body tructure(fully loaded/no loaded) 车身结构 (全承载/非承载)	<b>fully loaded</b> 全承载
氢气瓶容积 (L)	140L * 3/III bottle, 35Mpa 140L*3/ III 型瓶, 35Mpa

## 2. Vehicle configuration details 车辆底盘配置

Seq.	Item (项目)	Standard (标准配置)	Optional (可选配置)
1	Brand & Model of engine 驱动电机品牌&型号	Permanent magnet synchronous motor&TZ280XS-HD001 永磁同步电机 TZ280XS-HD001	
2	Rated-peak power 额定&峰值功率	70 & 150	
3	Maximum torque 最大扭矩	550	
4	Front / rear axle brand & load 前/后桥&载荷	3.5/5.5	
5	Maintenance-free hub & lubrication 免维护轮毂&润滑	General grease lubrication 普通脂润滑	
6	Suspension 悬架	Air suspension 空气悬架	
7	Braking system 制动系统	Pneumatic dual circuit full air brake 双回路气压制动	

8	Steering system 转向系统	Power steering 动力转向	
9	Tires 轮胎	215/75R17.5 215/75R17.5	
10	Rim 轮圈	Steel 钢质	
11	Centralized lubrication 集中润滑	No 无	<b>Optional</b> 可选装
<b>3. Security protection configuration 安全防护配置</b>			
1	EBS/ABS electronic stabilization system EBS/ABS 电子稳定系统	<b>ABS</b>	
<b>4. Electrical devices and air conditioners 电器件及空调配置</b>			
1	Accumulator battery 蓄电池	12V/120Ah*2 12V/120Ah*2	
2	Air conditioning Brand & Refrigeration capacity 空调品牌&制冷量	Songzhi&14,000 kcal/h 松枝&14,000 kcal/h	
3	Warm air in the car & layout position 车内暖风&布置位置	Yes 有	
4	Defroster 除霜	Yes 有	
5	Digital clock 电子钟	No 无	
6	Digital clock electronic clock 后视镜系统	Yes 有	
7	Reversing Image & Radar 倒车影像&雷达	Yes 有	
8	Audio-visual system 视听系统	Yes 有	
9	Interior lighting 车内照明	LED light LED 灯	
10	USB layout USB 布置	No 无	
11	On-board WIFI 车载 WIFI	No 无	
13	Wiper 雨刷器	Yes 有	
14	Driving recorder 行驶记录仪	Yes 有	
15	Monitoring system 录像监控系统	No 无	
<b>5.Body assembly 车身组件配置</b>			

1	Body material 车身材料	All galvanized steel 全镀锌钢材	
2	Front door/ Middle door 前门/中门	Electric lifting external swing door 电动举升式外摆门	
3	Step 踏步	Second level 二级	
4	Rearview 倒车镜	Rod type 杆式	
5	Passenger seats 乘客座椅	Imitation leather seat 仿皮座椅	
6	Driver's seat 驾驶员座椅	Adjustable airbag 可调节气囊	
7	Safety protection of driving area 驾驶区安全防护	Three point seat belt (with driver departure alarm and seat belt alarm) 三点式安全带（带司机离座报警，安全带报警）	
8	Air duct material & panoramic 风道材质 & 全景	PVC	
9	Roof window 车顶风窗	Yes 有	
10	Windshield 风挡	-	
11	Side window 侧窗	Yes 有	
12	Floor 地板	PVC	
14	Fire extinguisher 机舱灭火装置	Yes 有	
15	Sun visor 遮阳帘	Yes 有	
16	Curtain 窗帘	Yes 有	

### 6. Other configuration 其它配置

1	Paint 漆种	Metallic paint 金属漆	
2	Electrophoretic antiseptic 电泳防腐	Yes 有	
3	Line & connector 线路&接插件	Tinned Flame retardant Copper Wire & Waterproof Connector 镀锡阻燃铜线&防水接插件	
4	Interior material standard 内饰材料标准	Flame retardant and environment friendly materials 阻燃环保型材料	

### 7. Vehicle Quality Assurance Policy 车辆质保政策

1	Overseas warranty		
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	海外质保		
2	Domestic warranty 国内质保		

### 8. After Sales Service Policy 售后服务政策

1	Station building service at vehicle operation site 车辆运营地建站服务		
2	The manufacturer provides accessories and the customer repairs them themselves 生产工厂提供配件，客户自行维修		

### 9. Payment terms 付款条件

1	Payment Method (付款方式)	TT Payment (TT 电汇)	
2	Advance payment (预付款)	30% down payment would be paid by T/T (30%的首付款将通过电汇方式支付)	
3	Balance payment method (余款支付方式)	the balance would be paid by T/T before delivery (余款在发货前通过 T/T 付清)	

### Special notification 特别告知:

1、Above offer is based on our standard execution. Attached bus picture is for reference only, and the technical data may be changed without prior notice.

**以上报价依据我方执行标准，所附图片仅供参考，技术参数可能被改变，恕不另行通知。**

2、This quotation does not include product certification fees. The final configuration and price will be subject to the contract signed by both parties. Our company reserves the right to final explanation.

**本报价不含产品认证费用，最终的配置和价格将依据客我双方签订的合约为准，本公司保留最终解释权。**